



Team Leader – Qualified Social Work

Winlight Recruitment are looking for a Team Leader for their Qualified Social Work Division.

The key purpose of the Team Leader at Winlight Recruitment is to assist the Head Of Qualified Social Work Division in managing day to day activities and recording of relevant KPIs as well as supervision of the team.

You will be focused on business development and managing relationships to support the growth of the division as well as grow and manage a billing desk of Qualified Social Work Locums.

As a Team Leader, your responsibilities will be:


- Managing existing client relationships.
- Developing new business as well as building and growing a desk.
- Managing consultants' day to day activities and supervising the team.
- Conducting probation reviews and appraisals.
- Training and coaching Trainee Recruitment Consultants through probation.
- Updating stakeholders as appropriate.
- Managing and ensuring staff are motivated.
- Making prospective calls to new clients to build rapport and relationships.
- Managing and updating appropriate pipeline/trackers.
- Managing and ensuring smooth running of timesheets for Payroll.
- Working in collaboration with the Compliance Team to ensure candidates are at the appropriate compliance level.
- Ensuring team/individual KPI's are met.
- Ensuring team & personal budgets are met.
- Supporting Head of Division as appropriate.


From Winlight Recruitment you will receive an opportunity for career progression within the Qualified Social Work team.


You will have:

- Minimum of 3 years' recruitment experience – preferably in Qualified Social Work Recruitment.
- Minimum of 1 years' experience within management is desirable.
- Self-motivated and target driven individual.
- Proven track record of growing a cold desk.
- Adaptable management style to suit consultants.
- Experience in managing/on-boarding new business and existing business.

Consultants [that care](#)

 0208 123 0209

 Broadgate Tower – 12th Floor,
20 Primrose Street, London, EC2A 2EW

 winlightrecruitment.com






On Offer:


- Base Salary: £35,000 to £40,000 p/a + Individual and Team Commission
- Annual holiday for Top Performers
- Quarterly Incentives
- Top Performer Awards
- Monthly Social Events
- Your birthday off
- Lifestyle benefits – Choose from an array of Monthly Perks.


This will be a fantastic opportunity to join a growing and profitable team.

If you have the above skills and interested in the next step of your recruitment career, please apply as soon as possible.

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